

**TEXAS** Economic  
Development  
Corporation™

— *THE FUTURE IS* —  
**TEXAS**

**TxEDC Investor Guide**



# TxEDC Board of Directors

Appointed  
by Governor  
Greg Abbott



**ARUN AGARWAL**  
*CEO*  
Nextt  
*Chair*



**S. DAVID DEANDA, JR.**  
*President & CEO*  
Lone Star National Bank  
*Vice Chair*



**ADRIAN CANNADY**  
*President & CEO*  
Temple Economic  
Development Corporation  
*Treasurer*



**EDUARDO MARGAIN**  
*CEO & Founder*  
Pixiu Investments  
*Secretary*



**ERIC ANDRESEN**  
*Sales Development Manager*  
Loop Payments, Inc.



**LARRY COBEN**  
*Chair, President & CEO*  
NRG Energy



**GEORGE "TREY"  
HENDERSON III**  
*Manager & Owner*  
Henderson Community Ltd.



**CRYSTAL LONG**  
*President & CEO*  
GECU



**TOM MASON**  
*Executive Vice President*  
Energy Transfer



**BRUCE NIEMEIER**  
*President*  
Chevron Americas  
Exploration & Production  
Chevron, U.S.A, Inc.



**ADRIANA CRUZ**  
*Executive Director*  
Governor's Texas Economic  
Development & Tourism Office  
*Ex-Officio*



**AARON DEMERSON**  
*President & CEO*  
Texas Economic  
Development Corporation  
*Ex-Officio*



**VICKI HOLLUB**  
*CEO*  
Oxy  
*Immediate Past Board Chair*

## About TxEDC

The Texas Economic Development Corporation (TxEDC) is an independently funded and operated 501(c)(3) nonprofit organization dedicated to assisting in marketing Texas, both domestically and internationally, as a premier business destination. In partnership with the Governor's Texas Economic Development and Tourism (EDT) Office, these two highly focused organizations serve as the cornerstone of Governor Greg Abbott's economic development strategy to build the Texas of tomorrow.

## Why Invest in TxEDC?

**TxEDC helps connect economic development, workforce, and education to ensure Texas is the best place to locate and retain a business. TxEDC Investors play a vital role in shaping Texas' narrative both domestically and internationally. Several key benefits include:**

- **Influence and Impact:** Investors are crucial in helping to attract businesses, talent, and investment to contribute to the state's record breaking economic development history.
- **Access:** Gain access to Texas' economic development initiatives and insights into key industries and market trends driving growth.
- **Networking Opportunities:** Connect with business leaders and decision-makers through exclusive events and initiatives, fostering collaboration, and strategic partnerships.
- **Enhanced Visibility:** Investors receive recognition in TxEDC's marketing and promotional materials, amplifying their brand's presence among domestic, and international audiences.
- **Economic Development Support:** Contributions directly support efforts and campaigns that strengthen the Texas economic development, workforce, and education landscape.
- **Personalized Engagement:** Enjoy tailored sponsorships and opportunities to align organizational goals with TxEDC's strategic initiatives - maximizing the impact of investments.

## TxEDC Pillars

**TxEDC markets Texas as the premier destination for business, showcasing it as the Best State for Business. Our four strategic focus areas underpin the state's economic development and marketing efforts.**

- 1 Establish a statewide network of business leaders to stimulate job-creating investment in Texas.
- 2 Execute a bold plan to market Texas across the U.S. and globally as the destination of the future.
- 3 Expand the state's presence with national and international business missions.
- 4 Elevate and promote economic growth of existing businesses and regions throughout Texas.

# Market Texas with TxEDC

TxEDC markets Texas as the best place to do business through a multifaceted approach that highlights the state's unique strengths and opportunities. Key strategies include:

## 1 Targeted Advertising Campaigns:

- Leverage digital and print media to promote Texas' pro-business environment
- Highlight the state's competitive advantages, such as low taxes, business-friendly regulations, and strong infrastructure

## 2 International and Domestic Business Missions:

- Participate in domestic and international business missions to attract, expand and recruit foreign and domestic investment
- Showcase Texas' industries and opportunities to domestic and international markets

## 3 Comprehensive Economic Development Website:

- Access to detailed resources, data, and tools for businesses and site selectors evaluating Texas as a location for growth and expansion

## 4 Industry-Specific Marketing:

- Promote key industries through industry sector forums such as energy, water, education, and manufacturing to targeted audiences

## 5 Event Sponsorship and Participation:

- Host and sponsor conferences, expos, and industry gatherings to engage with site selectors, community partners, decision-makers, and industry leaders

## 6 Networking & Collaboration Opportunities:

- Collaborate with current and potential TxEDC investors to amplify Texas' unique business opportunities
- Partner with investors to co-develop initiatives that attract businesses and enhance Texas' economic profile

## 7 Social Media and Digital Outreach:

- Use platforms such as LinkedIn, Facebook, X, and Instagram to share updates, success stories, and industry highlights

## 8 Content Creation:

- Develop and share campaigns and infographics highlighting the state's strengths

## 9 Site Selector Engagement:

- Connect and build relationships with site selection consultants through scheduled events

## 10 Education and Workforce Development Promotion:

- Highlight and support Texas' highly skilled and diverse workforce and its top-ranked education and training programs as a foundation for economic development

## 11 Recognition and Rankings:

- Celebrate and share Texas' consistent top rankings in business climate, economic growth, and quality of life through awards, reports, and *Texas Touts*

# TxEDC Signature Investor Benefits

## 3 YEAR COMMITMENT

TxEDC Signature Investors are top-tier champions driving Texas' economic growth through a three-year commitment. These investors shape Texas' future by fostering its innovation and enhancing its reputation as the premier destination for business relocation and retention.

TxEDC SIGNATURE BENEFITS	CEO Premier Signature \$100,000	Executive Signature \$50,000	Developer Signature \$25,000
VIP at TxEDC Annual Holiday Party	✓	✓	✓
VIP for mission participation	✓	✓	✓
Invitation to TxEDC special events and missions	✓	✓	✓
Special event invitations	✓	✓	✓
Organization logo displayed & linked from TxEDC website	✓	✓	✓
Custom made Texas gift (yearly)	✓	✓	✓
Complimentary participation fee for domestic missions	✓	✓	✓
Complimentary participation fee for international missions	✓	✓	✓
VIP at TxEDC Annual Investor Summit	✓	✓	✓
VIP Sponsorship opportunities at TxEDC events	✓	✓	
Premier Signature roundtable events (invitation only)	✓		

# TxEDC Signature Investor Form

**INVESTMENT**

\$100,000  
CEO Premier Signature

\$50,000  
Executive Signature

\$25,000  
Developer Signature

3 Year  
Commitment

## Company Information

Company Name \_\_\_\_\_

*(As You Would Like It To Appear On Printed Materials)*

Company Sector / Business Type \_\_\_\_\_

Company Website Address \_\_\_\_\_ Company Phone Number \_\_\_\_\_

## Company Addresses

Physical Address \_\_\_\_\_

City \_\_\_\_\_ State/Country \_\_\_\_\_ ZIP \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ State/Country \_\_\_\_\_ ZIP \_\_\_\_\_

Same as Physical Address

## Chief Executive Officer (CEO) Information

CEO Name \_\_\_\_\_ Email Address \_\_\_\_\_

Office Phone Number \_\_\_\_\_ Mobile Phone Number \_\_\_\_\_

## Primary Contact Information *(Primary day-to-day TxEDC contact)*

Primary Contact Name \_\_\_\_\_ Title \_\_\_\_\_

Office Phone Number \_\_\_\_\_ Mobile Phone Number \_\_\_\_\_

Email Address \_\_\_\_\_

## Invoicing / Billing Contact Information *(For invoices, payment coordination, and financial correspondence)*

Invoicing Contact Name \_\_\_\_\_ Email Address \_\_\_\_\_

Office Phone Number \_\_\_\_\_ Mobile Phone Number \_\_\_\_\_

**Please Make Checks Payable To "Texas Economic Development Corporation" And Return To:**

**Texas Economic Development Corp.**  
P.O. Box 684702 | Austin, TX 78768

**To wire funds:** Contact Scott Buchholtz at  
Scott@businessintexas.com for instructions.

We appreciate your interest in the Texas Economic Development Corporation and your commitment to the future of Texas.

**FOR MORE INFORMATION CONTACT:** Valerie G. Segovia, Ed.D. | Valerie@businessintexas.com | 512.981.6736

# TxEDC Lone Star Investor Benefits

## ONE YEAR COMMITMENT

TxEDC Lone Star Investors are dedicated supporters with a one-year commitment to advancing Texas' economic growth. These investors play a key role in supporting TxEDC's annual initiatives, helping to promote Texas as a premier destination for business relocation and retention.

TxEDC LONE STAR BENEFITS	Tier 1 \$50,000	Tier 2 \$25,000	Tier 3 \$10,000	Tier 4 \$5,000	Tier 5 \$3,000
Organization name listed and linked on TxEDC website	✓ <i>with your logo</i>	✓ <i>with your logo</i>	✓ <i>with your logo</i>	✓	✓
Invitation to attend TxEDC investor events	✓	✓	✓	✓	✓
Invitation to participate in TxEDC domestic missions	✓	✓	✓	✓	
Invitation to participate in TxEDC international missions	✓	✓	✓		
VIP at TxEDC Annual Investor Summit	✓	✓			
VIP at TxEDC Annual Holiday Party	✓	✓			
VIP for mission participation	✓	✓			
Complimentary participation for domestic missions	✓				

# TxEDC Lone Star Investor Form



## INVESTMENT

\$50,000 Tier 1

\$25,000 Tier 2

\$10,000 Tier 3

\$5,000 Tier 4

\$3,000 Tier 5

### Company Information

Company Name \_\_\_\_\_

*(As You Would Like It To Appear On Printed Materials)*

Company Sector / Business Type \_\_\_\_\_

Company Website Address \_\_\_\_\_ Company Phone Number \_\_\_\_\_

### Company Addresses

Physical Address \_\_\_\_\_

City \_\_\_\_\_ State/Country \_\_\_\_\_ ZIP \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ State/Country \_\_\_\_\_ ZIP \_\_\_\_\_

Same as Physical Address

### Chief Executive Officer (CEO) Information

CEO Name \_\_\_\_\_ Email Address \_\_\_\_\_

Office Phone Number \_\_\_\_\_ Mobile Phone Number \_\_\_\_\_

### Primary Contact Information *(Primary day-to-day TxEDC contact)*

Primary Contact Name \_\_\_\_\_ Title \_\_\_\_\_

Office Phone Number \_\_\_\_\_ Mobile Phone Number \_\_\_\_\_

Email Address \_\_\_\_\_

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*TxEDC is a statutorily created non-profit, non-partisan, tax-exempt 501(c)(3) corporation. Contributions, which may be made over a multi-year period, may be deductible as a charitable contribution.*

# Thank You TxEDC Signature Investors

## PRESTIGE PARTNERS



## CEO PREMIER SIGNATURE



## EXECUTIVE SIGNATURE



## DEVELOPER SIGNATURE



# Thank You TxEDC Lone Star Investors

## LONE STAR TIER 1



## LONE STAR TIER 2



## LONE STAR TIER 3



# Thank You

## TxEDC Lone Star Investors

### LONE STAR TIER 4

Anna Economic Development Corporation	Lindale Economic Development Corporation	Texas Forest Country Partnership
Cedar Park Economic Development	Marshall Economic Development Corporation	The City of Balch Springs Economic Development
Desoto Development Corporation	Mount Pleasant Economic Development Corporation	The Woodlands Area Economic Development Partnership
Greater Brazos Partnership	Pape-Dawson Engineers	Tyler Economic Development
Greater Killeen Chamber of Commerce	Round Rock Chamber of Commerce	Workforce Solutions Deep East Texas
Guadalupe Valley Electric Cooperative	Schertz Economic Development Corporation	Workforce Solutions for North Central Texas
Jetton Solutions	TalentForce	Workforce Solutions Gulf Coast
Kilgore Economic Development Corporation	Stantec	

### LONE STAR TIER 5

Allen Economic Development Corporation	Korea International Trade Association	Seguin Economic Development Corporation
Capitol Credit Union	Laredo Economic Development Corporation	Texas Media Production Alliance
City Development Corporation of El Campo	Little Elm Economic Development Corporation	Trulieve
City of Kyle	Matagorda County Economic Development Corporation	US India Chamber of Commerce Austin
City of McAllen	Midland Development Corporation	Victory Center Ministries, Inc.
Comptia	Omnitrax	Woodforest National Bank
Corpus Christi Regional Economic Development Corporation	Pasadena Economic Development Corporation	Workforce Solutions Alamo
Edinburg Economic Development Corporation	Parabola9	Workforce Solutions Borderplex
Duane Morris	Plug and Play	Workforce Solutions Capital Area
FluxWorks, Inc.	Quorum Public Affairs	Workforce Solutions for Tarrant County
Formosa Plastics	RioPlex INC	Workforce Solutions Rural Capital Area
Greenlight Credentials LLC		

# An Investment in TxEDC is an Investment in TEXAS!



## TOP BUSINESS CLIMATE IN AMERICA

*Site Selection* magazine 2025



## BEST STATE FOR BUSINESS

*Chief Executive* magazine 2025



## 14 YEARS GOVERNOR'S CUP

*Site Selection* magazine 2026



## 12 YEARS GOLD SHOVEL AWARD

*Area Development* magazine 2025



## TOP PERFORMING STATE FOR NEW INVESTMENTS

*Site Selection* magazine 2025



## #1 STATE FOR STARTUPS

Swoop Funding 2025



## #1 STATE FOR CARNEGIE TIER 1 RESEARCH UNIVERSITIES

Carnegie Foundation 2024



## #1 FOREIGN TRADE ZONE

*Site Selection* magazine 2024

LEARN MORE AT  
[businessintexas.com](https://businessintexas.com)

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